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February 10 2007

The Chairman
Scrutiny Panel on Airport Supermarket Project
States Greffe
Le Morier House, St. Helier
Jersey J E 1 1D D

Dear Sir.

You have invited comments on the proposal to offer land adjacent to the Airport to a number of major operators. The purpose as I understand it is to generate a substantial capital gain for the benefit of the Airport's finances whilst satisfying to some extent the current public demand for competition in retail distribtion.

Neither of these grounds are without merit but I have two reasons for opposing the scheme:

- 1. It is not prudent to dispose of land which in the future might be required for currently unforeseen aviation-related purposes. Rapid technical developments both in aircraft design and their operational handling have revolutionised the industry and there is no reason to suppose that these will not continue, possibly at an even faster pace.
- 2. There are already FIVE substantial outlets within a short radius of this site, St.Peter's Co-op, Red Houses Checkers, Red Houses Co-op, the Quennevais Parade Checkers Express and of course Marks & Spencer. They each have their loyal customers and are constantly competing with oneanother. There cannot be need for more in this area. The addition of a vast new outlet, however tempting the financial advantages may seem, would bring about serious traffic problems, possibly terminal effects on the existing outlets, a reduced personal connection in the customer/supplier relationship and, in the longer run, neither price nor location benefit whatsoever.

Yours faithfully,

Donald C. Fillers